

ERZIA Technologies S.L.
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INMARSAT RATES - FLEETBROADBAND (2024)

| Prices in USD (\$) | Standard Plan | 100 MB PLAN for 1 or 2 SIM cards | 250 MB PLAN for 1 or 2 SIM cards |
|------------------------------|---------------|-------------------------------------|-------------------------------------|
| Activation fee | \$0 | \$0 | \$0 |
| Reactivation fee | \$20 | \$20 | \$20 |
| Monthly fee | \$560 | \$995 | \$1.475 |
| Minimum equipment permanence | 1 month | 1 month | 1 month |
| MB included (per month) | 25 | 100 | 250 |
| Call minutes included | 0 | 0 | 0 |
| Data (per MB) out of plan | | | |
| Additional MB price | \$28.5 | \$13 | \$7.6 |

| Voice (per minute) out of plan | | | |
|--------------------------------|--------|--------|--------|
| To fixed | \$0.55 | \$0.55 | \$0.55 |
| To mobile | \$0.65 | \$0.65 | \$0.65 |
| SMS | \$0.43 | \$0.43 | \$0.43 |
| Voicemail | \$0.69 | \$0.69 | \$0.69 |
| TO FB/BGAN/SB/SB/GSPS | \$0.69 | \$0.69 | \$0.69 |

| Prices in USD (\$) | 500 MB PLAN for 1 or 2 SIM cards | 1 GB PLAN for 1 or 2 SIM cards | PLAN 2.5 GB for 1 or 2 SIM cards |
|------------------------------|-------------------------------------|-----------------------------------|-------------------------------------|
| Activation fee | \$0 | \$0 | \$0 |
| Reactivation fee | \$20 | \$20 | \$20 |
| Monthly fee | \$1.975 | \$2.280 | \$2.585 |
| Minimum equipment permanence | 1 month | 1 month | 1 month |
| MB included (per month) | 500 | 1.024 | 2.560 |
| Call minutes included | 0 | 0 | 0 |
| Data (per MB) out of plan | | | |
| Additional MB price | \$4.65 | \$2.65 | \$1.20 |

| Voice (per minute) out of plan | | | |
|--------------------------------|--------|--------|--------|
| To fixed | \$0.55 | \$0.53 | \$0.51 |
| To mobile | \$0.65 | \$0.65 | \$0.65 |
| SMS | \$0.43 | \$0.30 | \$0.26 |
| Voicemail | \$0.69 | \$0.50 | \$0.49 |
| TO FB/BGAN/SB/SB/GSPS | \$0.69 | \$0.50 | \$0.49 |

Notes:

Prices in US Dollars

VAT not included

For the conversion to Euros, the official Euro-US Dollar conversion rate in force on the day of invoice issuance according to the European Central Bank will be applied.

Billing steps: 15 sg for Voice, ISDN and IP Streaming Data; 10 kb for Normal IP Data.



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INMARSAT RATES - FLEETBROADBAND (2024)

| Prices in USD (\$) | 5 GB PLAN for 1 or 2 SIM cards | 10 GB PLAN for 1 or 2 SIM cards |
|-------------------------------|-----------------------------------|------------------------------------|
| Activation fee | \$0 | \$0 |
| Reactivation fee | \$20 | \$20 |
| Monthly fee | \$3.030 | \$3.890 |
| Minimum equipment permanence | 1 month | 1 month |
| MB included (per month) | 5.120 | 10.240 |
| Call minutes included | 0 | 0 |
| Datos (por MB) fuera del plan | | |
| Additional MB price | \$0.71 | \$0.45 |

| Voice (per minute) out of plan | | | |
|--------------------------------|---------------|--------|--|
| To fixed | \$0.45 | \$0.45 | |
| To mobile | \$0.65 | \$0.65 | |
| SMS | \$0.18 | \$0.17 | |
| Voicemail | \$0.43 | \$0.41 | |
| TO FB/BGAN/SB/SB/GSPS | \$0.43 | \$0.41 | |
| Streaming Data (per minute) | For All PLANS | | |
| 8 Kbps | \$0.51 | | |
| 16 Kbps | \$1.04 | | |
| 24 Kbps | \$1.58 | | |
| 32 Kbps | \$4.33 | | |
| 64 Kbps | \$5.87 | | |
| 128 Kbps | \$17.29 | | |
| 256 Kbps | \$34.57 | | |

| Llamadas (por minuto) a números de satélite | Voice | ISDN |
|---|--------|---------|
| Calling BGAN/FB/SB/SB/GSPS | - | \$5.8 |
| Call to Fleet/Swift Voice/HSD | \$2.05 | \$13.83 |
| Voice call to Aero | \$4.23 | \$13.83 |
| Voice call to Iridium | \$9.52 | \$13.83 |
| Voice call to Thuraya | \$4.33 | \$13.83 |
| Voice call to other operators | \$5.96 | \$13.83 |

- All these plans allow sharing up to 2 SIMs, as long as both are activated on the same boat.
- The plans include Data (IP) only. All other services will be charged separately. Once the data package included each month has been exhausted, the rates indicated in the tables below will apply..

Notes:

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Billing steps: 15 sg for Voice, ISDN and IP Streaming Data; 10 kb for Normal IP Data.



